

Gage Marine 2007-08 Service Summary

Our commitment to you is that you will always find boating to be fun, easy and affordable at Gage. We are the oldest and largest marina in Southeast Wisconsin and offer comprehensive service for all of your boats mechanical and cosmetic needs. We are the only boatyard in the area with a specialized marine fiberglass shop, wood shop, and the largest staff of fully trained and certified technicians. We can fix virtually any problem!

Option #1 - Total Service Plan - K.I.S.S. Your Boat (Keep It Simple - Service):

We encourage our customers who prefer preventative maintenance and like the "Gage Standard" mechanical and cosmetic care performed each year to choose this option as it minimizes the chance of delays in the spring. We will perform all necessary work in steps A - F. This includes indoor winter storage, mechanical winterization, Full Spring Commissioning, annual hull care and other routine maintenance or repairs that require less than 10 hours of labor. We will only bother you with estimates for major repairs.

Option #2 - Ala Carte Services:

If boaters do not store their boat with us or only want limited services performed, they should select desired services from the ala carte menu.

A. Storage Service (Gage Storage Service includes well over \$500 in "value added" services)

- Haul out in the fall and launch in the spring - no charge. (\$150 average value)
- Pressure washing of normal algae growth from hull. (\$70 for non-storage boats)
- Trailer or cradle storage for the summer season. (\$125 value)
- Inventory of your boat and assessment of service to be performed in the off-season. (\$100 value)
- Basic Spring Cleaning of your boat before delivery. (\$125 value)

Indoor Winter Boat Storage

PWC - \$525	18' - \$850	20' - \$950	22' - \$1050	24' - \$1150	26' - \$1295
17' & Under - \$775	19' - \$895	21' - \$995	23' - \$1095	25' - \$1195	27' - \$1475

Boats 28' and over in length are \$7.35/square ft. Boats 9' wide and over may have additional charges for handling

Pick-up/Delivery

\$59 Storage power boats \$98 PWC, sailboats, and non-storage power boats
Boats without a key or a non-functioning lift/hoist will have an additional service charge.

Boat Handling (No charge for storage customers)(Boats not picked up within 2 weeks of completion of work: \$8/day storage charge.)

Haul out boat using ramp	\$ 3/ft
(Boats on trailers and generally 26' in length or less)	
Haul out boat using Travel Lift	\$ 5/ft
(Larger boats, most sailboats, boats on cradles and those needing extra care)	

B. Winter Mechanical Services

Annual Engine Winterization (please add \$49 for fuel injected engines) \$149

- Visually inspect & run to check for abnormal conditions
- Check all fluids for contamination and proper levels - adjust if necessary
- "Fog" engine with lubricant to protect internal parts and prevent rust & corrosion
- Drain cooling system per manufacturers procedures to prevent freezing & cracking
- Flush anti-freeze through inaccessible parts of the engine as further protection
- Drain exhaust system/mufflers as necessary for freeze prevention
- Add fuel stabilizer as added protection • Test & disconnect battery • Inspect propeller for damage

Full Non-Toxic Antifreeze Winterization + \$ 89

- Drain plugs and hoses left installed. Engine filled with antifreeze

Annual Stern Drive Service (mandatory for all I/O boats per manufacturers specifications) \$129

- Remove & inspect stern drive for any wear & tear and possible leaks
- Check gear case levels & test for contamination - vacuum test & refill if necessary (extra)
- Inspect bellows, boots, hoses and components for defects that can flood drive unit
- Lubricate gimbal bearing, u-joints and shift cable
- Grease all fittings to prevent unnecessary damage
- Check engine and drive alignment per manufacturers specifications to avoid wear
- Reinstall stern drive with new mounting gaskets and o-rings to prevent leakage

Premium Stern Drive Service (recommended at least every other year) + \$ 98

- Drain gear case of old fluid, properly dispose & Refill
- Vacuum and pressure test seals of upper and lower gear gases
- Refill gear case with factory gear lube (add \$30 for remote reservoirs)
- Spray engines with factory approved lubricant
- Clean water intakes & Inspect zinc anodes - replace as necessary
- Remove prop from shaft, check for fishing line that could cause leaks and grease shaft

PWC \$139 **Outboard Motor Winterization** • Under 40 hp \$89 • Over 40 hp \$129 • EFI/4-Stroke/Verado +\$ 49

Other Winter Services	Battery Care	\$ 20	Head Pump Only	\$30
	Water System	\$ 55	Pump and Winterize Head	\$65
	Water Heater	\$ 45	Ice Makers	\$30
	Air Conditioners	\$ 55	Generators	\$95

Please Note: Each engine is unique- Above mechanical services are for labor, parts/materials are not included

Gage Marine Guarantee

We have never "lost" an engine after performing our winterize service and will pay for it if we do. Every boat is double checked and has a final inspection by a technician with a minimum of 25 years experience!

C. Spring Commission

Limited Spring Commission (the bare minimum for most boats)

\$259

- Install all drain plugs & hoses • Check all fluid levels: Engine, stern drive, power steering • Check electrical, cooling & fuel systems
- Inspect drive belts and hoses • Check trim & tilt operation for faults • Verify normal shift & throttle controls for ease of operation
- Inspect engine mounts • Test & inspect battery, clean connections – if low, charge or replace • Replace fuel filters
- Inspect required electrical accessories: bilge pump, blower, and navigation lights. • Steering system check (wheel & component parts)

Standard Spring Commission w/Engine Tune & oil change (should be performed most years)

\$479

(Includes everything in the Limited Spring Commission, plus all of the following :)

- Oil & filter change - check for leaks • Full lake test – the only way to truly know how the systems perform • Install fresh spark plugs if necessary
- Clean Flame arrestor, set idle speed, adjust timing and dwell as applicable
- Distributor service, install new sensor wheel, rotor, distributor cap, points & condenser
- Fuel injected engines connected to diagnostic equipment to check faults & record data Controls, Instruments, Hardware & Accessories
- Check all instruments for proper functioning • Check all lights function: running lights, interior lights, instrument lights, etc.
- Assure ignition switch is secure • Insure lifts rings are secure and lock nuts are tight • Insure deck hardware is secure to avoid accidents or damage
- Inspect covers and convertible top for faults and missing fittings or snaps

Water Pump Impeller Service (should be performed every other year)

+\$159

By proactively replacing this every other year, you greatly reduce the chance of untimely overheating that can occur very quickly and literally melt all of the hoses, bellows and tubes in your engine.

D. Hull Cleaning & Shrink Wrap

Pressure Wash \$69

Acid Cleaning

Due to the high lime content of the lake, this is an important step in the care of boats and must done before other hull maintenance.

(Gage Marine will acid clean every boat requiring cleaning unless specifically instructed not to do so.)

(30% surcharge if not performed at haul out)

- Standard Acid Clean (usually boats kept in slips, buoys or the Abbey) \$12.95/ft
- Light Acid Clean (most boats kept in hoists, lifts or on In/Out Service) \$7.95/ft

Shrink Wrap (Parts are included; framework extra)

- Boats under 9' wide: \$13.95/ft
- Boats over 9' wide and Pontoon \$15.95/ft

E. Annual Hull Maintenance

Standard Boat Clean & Vacuum (Free for indoor storage customers)

\$125.00

Exterior wash down & light interior clean

Expert Annual Hull Care w/Full Detail & Compound Buffer Wax

\$3-5/sq.ft

(Should be performed most years depending on age and storage location)

This type of work is usually only done at a professional fiberglass shop – but we have one in-house!

- This covers the entire boat – when you like it to look great inside & out
- Compound wax all gel coat from waterline up, including hatches, covers, etc.
- Polish all metal and apply corrosion block to metal fixtures • Clean all windows and plastic curtains
- Apply protective coating to hard plastic • Scrub all vinyl cushions & apply protective coating
- General cabin/interior wipe down • Price varies depending on age & condition of boat

Teak Care

\$ Time and Materials

Our Flood System eliminates the need for constantly applying oil throughout the year,

Bottom Paint (Additional cost if no waterline exists)

\$14.95 /foot plus materials

Maintaining this protective barrier is one of the most important things an owner can do to extend the life of a boat and enhance performance.

Wood Boats

A great thing about wood boats is if you keep up with the maintenance, your boat will probably appreciate in value. It is even more important with wood boats to stay on top of maintenance issues before they cause serious damage. With just a little bit of continuous care, your boat can literally last for generations. It is a little harder to have a fixed price for varnish and wood work, due to the very individual nature of wooden boats, so all work is done on a time & material basis.

To enhance the value of your investment, we perform a cursory survey of the boat and touch up the small nicks & scratches to protect the wood.

\$ 495.00

\$ We will do a survey and send an estimate for work needed

F. Sailboat Service

To step or de-step a mast \$5.35/ft. length of mast

Remove sails from rigging \$ Time and Materials

Please Note: Especially large and complicated masts will incur additional charges for handling.

Please Note: Each engine is unique - Mechanical services are for labor (\$98/hour); parts/materials not included.